

Giving Memphis Residents a Second Chance on Life after Substance Use Disorder & Incarceration

Speaker: Dr. Monique O. Ositelu CEO & Founder Itàn (ee-tahn)







Monique O. Ositelu, PhD

Data Strategist | U.S. Federal Senior Policy Advisor | Author | Entrepreneur

Advocate for Socioeconomic Mobility of Marginalized People





Webinar Agenda







The Odds are Stacked Against Folks with a SUD &/or **Formerly Incarcerated**



Americans with a SUD:

40.3 million (15% of the U.S. population) Source



However, only 10% of the 40.3 million receive treatment Source





National recidivism rate predicts

3 in 5 will return back within 3 years





Tennessee's Recidivism Rate:

2 in 5 adults will be arrested again within 3 years

Source





"I was homeless with no other option for housing. I had no insurance and no money. If not for NDSS, I am not sure where I would be today."

- NDSS Current Male Resident (sobriety 24 months)





To meet this need, NDSS opens the doors of its facilities to men and women released from penal institutions & rehabilitation centers

Demographic Characteristics		Percentage
Race		
Black	57%	
White	43%	
Gender		
Women	50%	
Men	50%	
Age		
18-23	5%	
24-36	27%	
37-45	32%	
46-54	11%	
55+	24%	

Note: The percentages may not sum to totals because of rounding. N=40

Source: Itàn analysis of New Dawn Social Services' internal data from April 2021- April 2022.

Itàn





Demographic Characteristics		Percentage
Resident Status		
Current	55%	
Former	45%	
Length of Stay		
< 45 Days	15%	
2-4 Months	35%	
5-7 Months	30%	
8-12 Months	10%	
13+ Months	10%	

Note: The percentages may not sum to totals because of rounding. N=40

Source: Itàn analysis of New Dawn Social Services' internal data from April 2021- April 2022.

Itàn



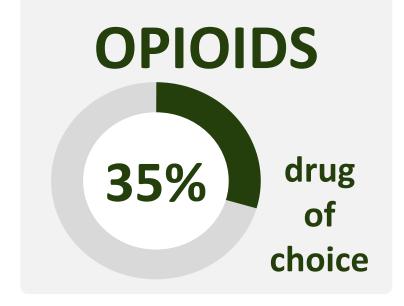


Most Popular Drugs of Choice Among Incoming NDSS Residents

#1 Most Popular

#2
Common Drug
of Choice





Crack/
Cocaine

33% of residents' drug of choice

Combination:

- Alcohol
- Meth
- Opioids
- **-LSD**
- Weed





NDSS' Holistic Approach

Aims to improve outcomes along:







"The top two game changing services NDSS provides are the holistic approach and the contacts they already have established with community agencies to make connections rather quickly."

Drug Court (community partner)





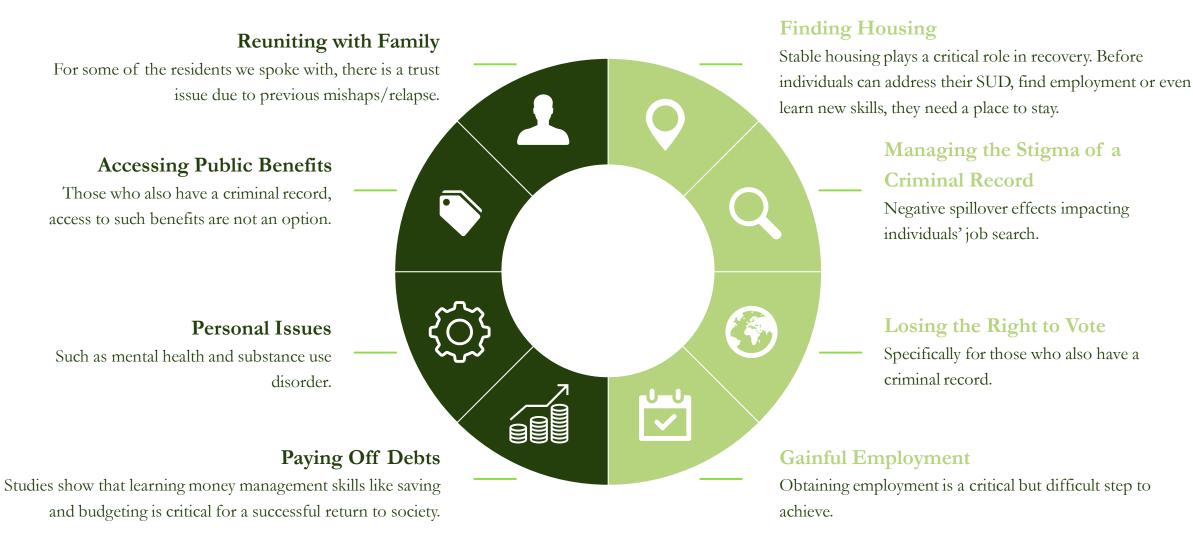
The Challenges of Reentering Society

Section I





Challenges of Reentry







The Transition: Road to Recovery

Section II





NDSS helps clients acclimate back to society by providing...



Financial Literacy Courses

About 1 in 3 residents participate in the Financial Literacy Class. The majority of clients who do participate are residents for 8 months or longer as NDSS offers financial literacy courses twice per year.



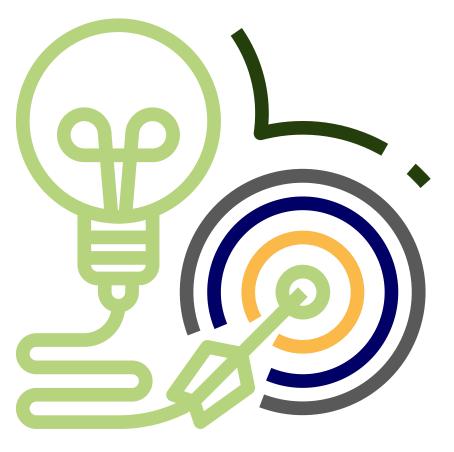
Support for Driver's License Attainment

30% of residents obtain their driver's license while at NDSS. A driver's license is critical as it allows individuals to make productive steps towards the future such as opening bank accounts, getting a job and buying a car.



Employment Assistance

1 in 3 (32%) of NDSS clients are gainfully employed, full-time, within a year of their stay.







"I get to be in an environment where I got to sit there long enough and be taught. I'm blessed with a job. I now have a driver's license, a car in my own name, insurance and my record is expunged!"

- NDSS Current Female Resident (sobriety 10 months)





The Success Rate of NDSS Compared to National Trends

Section III





70% of NDSS Residents are Sober 7-12 Months Later – Meeting the National Trend of Sobriety Amongst Individuals recovering from a SUD

National Trend

70% are sober 6-9 months



after successfully completing

rehabilitation treatment

Source

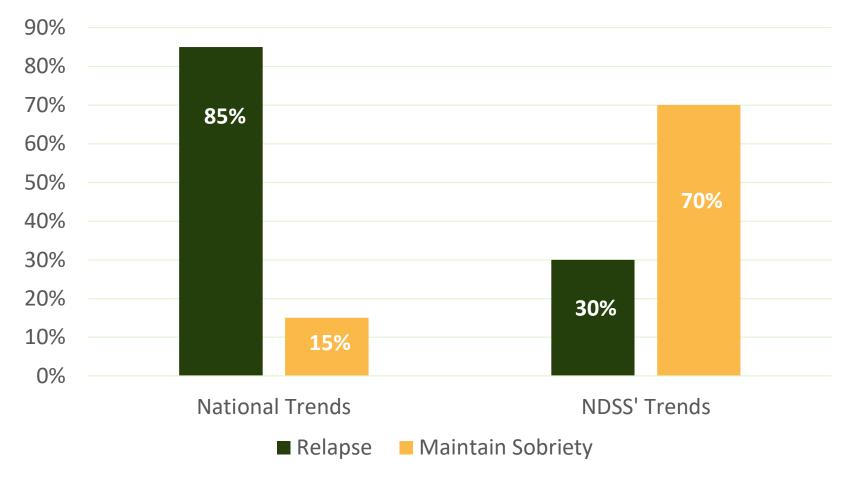
NDSS' Trend

Months of Sobriety	Percentage
Less than 2 Months	0%
2 – 6 Months	13%
7 – 12 Months	69%
13+ Months	19%





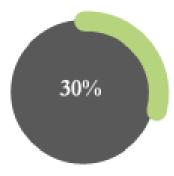
NDSS' Relapse Rate of 30% is Exceptional Compared to the National Rate of up to 85% of Individuals Relapse







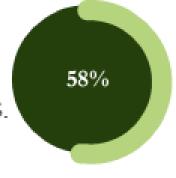
Over Half of the Clients Who Relapse, Return Back to NDSS to Continue their Sobriety Journey



of NDSS clients relapse.

For those who do relapse..

... 58% return back to NDSS.







"Mr. & Mrs. Smith fed me and put me in a motel after I relapsed after 9 months. I did 14 days detox and then moved back to the house. I've been clean ever since."

- NDSS Current Male Resident (sobriety 24 months)





NDSS' Success Rate of 72% Exceeds the National Success Rate that Ranges from 15%-40%













Based on Data Trends – NDSS Can Expand to Serve 15 New Clients in a Given Year from Drug Court Referrals

\$45,000 Towards Direct Costs

\$18/day/client within a 30-day month

\$3,240/client

On average, NDSS clients stay 5 to 7 months. Using the median estimate, if residents stay for 6 months, NDSS can serve 13 clients at \$3,240/client.

15 NEW CLIENTS

Based on NDSS' relapse & return data, at least 4 of the 13 clients will relapse with 2 returning back to NDSS. This relapse rate alleviates two beds throughout the year to serve a total of 15 new clients referred from Drug Court.





We Suggest a Multi-Phased Approach

Three Phases of Expansion



Become a County Vendor

- Identify the process and steps to become a county vendor
- Identify when Drug Court makes the call for proposals from county vendors to submit a pay order for consideration



Focus on a Niche of Clients

- Focus on female referrals
- Acquire housing unit (s) solely for women
- Hire additional staff trained to support women with SUD and/or formerly incarcerated



Gradually Expand Niche if Necessary

- Consider what subpopulation NDSS is best equipped to serve
- Options include veterans, those with mental health concerns, men, etc.





"These past 19 months of being sober has been the best months of my life... I have nothing bad to say about [NDSS]. I recommend it to anyone who really wants it."

NDSS Former Male Resident (sobriety 19 months)





Thank You



Monique O. Ositelu, PhD

CEO, Founder & Data Strategist Itàn (ee-tahn)

- @moniqueositelu
- in moniqueositelu-phd
- info@itanllc.com
- www.itanllc.com

